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William Pitt Sotheby's Names New Co-Presidents

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Photo courtesy of William Pitt - Julia B. Fee Sotheby's International Realty

One of Connecticut's major real estate brokerages announced it was naming two executives as co-presidents to help manage its recent growth.

William Pitt – Julia B. Fee Sotheby's International Realty chairman and CEO Paul Breunich tapped Carolyn Fugere to be co-president and chief sales officer and Vincent Socci as co-president and COO.

With the firm planning to opening new brokerages in Northern Westchester and in Columbia counties in New York State in the second quarter of 2022, Breunich said in a statement that the company's sales teams needed dedicated support. The firm has also recently opened an office in Niantic and acquired Mystic and Plainfield offices when it bought New London County brokerage

Arruda Real Estate, and expanded other offices in Hartford County and in Massachusetts.

The company reported \$4 billion in sales in 2019 with a roughly 1,000-agent headcount to a \$6.8 billion portfolio with more than 1,100 agents in 2021.

"Our company is faced with incredible opportunity at the rate we are growing, and I can think of no two individuals better qualified to help lead us into the future," Breunich said in a statement. "Carolyn and Vin are visionary leaders who have earned their stripes, each playing consequential roles in some of our most important milestones over the years. I look forward to the great success they will undoubtedly achieve in their new positions."

Fugere, a 20-year real estate veteran and former manager of eight offices for the brokerage, will be responsible for driving sales and agent growth in the company's 27 offices while continuing to lead the company's training initiatives for agents and staff. The company said she is a two-time winner of its internal "manager of the year" award.

Socci will be fully responsible for the operational side of the company's business, managing the firm's day to day operations and oversee the marketing, technology, accounting and relocation departments. Socci is also a 20-year industry veteran and has been with the company since 2009, when he joined the firm as director of marketing.

"By leveraging Carolyn and Vin's unique strengths and skill sets, our company will continue to adapt to the ever-changing marketplace and deliver our customers an extraordinary experience," said Breunich. "I am excited to collaborate with our new Co-Presidents and am confident that today this firm is better positioned than ever for great success in the future."

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