AGENT PROFILE Jonathan Hall

Passion for customer service

Jonathan Hall was seeking a career where he could make a real difference in people's lives and saw an opportunity to enter the real estate field.

He describes himself as smart, organized and tech savvy. He has a passion for customer service, a knowledge of the area, an ability to manage and guide real estate transactions and an ability to connect with clients.

Today, as an agent for William Pitt Sotheby's International Realty, he has access to on-going support within the company's professional administrative staff and marketing coordinators.

"They ensure that my clients homes are marketed with the leading national online portals that home buyers use, in additional to prime placement on top international sites as well as several New York City area media outlets," Hall said. "In addition to those venues, targeted marketing is done through a selective social media campaign. We want to reach every venue, and not leave a stone unturned, since we never know where exactly the buyer for your home is coming from."

The agent conducts his business with a "whatever it takes" philosophy, whether that means meeting clients late at night to place an offer, meeting trades-professionals early in the morning, hand delivering documentation or making multiple trips to city hall.

He has experience with high-quality photography and preparing homes for the market.

As a William Pitt agent, he partners with his sellers by assisting them with cost effective pre-sale upgrades or improvements, home staging and decluttering prior to going



Business: William Pitt Sotheby's International Realty Lives: Danbury Office: Danbury Expertise: First-time home buyers, sellers Contact: (203) 417-0523, Jonathan. Hall@SothebysRealty.com

live on the market so buyers fall in love with their home before they even come for their in-person viewing, he said.

He has shown clients homes from Fairfield to Sherman, and as far east as Middlebury. However, much of his business is done in Danbury, New Fairfield and Bethel.

Hall, who was born and raised in Danbury where he currently lives, enjoys spending time outside either on the water or in the woods, as well as music and movies.

He graduated through the Danbury school system in 2002, followed by a bachelor's of arts degree at York College of Pennsylvania in 2006.