

AGENT PROFILE *Lorraine Amaral*

Loves all aspects of real estate

Lorraine Amaral, a Realtor with William Pitt Sotheby's International Realty, has a philosophy for a good life: "Do what you love, love what you do." She has achieved this by immersing herself in everything she does.

The agent has always had a passion for all aspects of real estate. When she started her career more than 10 years ago, she quickly became a top producer. Working from early morning until late at night is something she has always been used to since she is a highly motivated, high energy person.

Amaral has built up a fine reputation as she prides herself on an excellent work ethic and professionalism. She believes in 100 percent honesty, even when it is not exactly what the clients want to hear. She does not sugarcoat the reality of the market, sharing and educating her clients on the positives and negatives of each home. She also strives to exceed her customer's highest expectations.

Amaral prides herself on her personal referral base and loves the idea of word of mouth. In fact, she feels this is the highest compliment she can get.

She has an extensive marketing approach for her listings with a global reach and works with a team of the best professionals to ensure finding her buyer's "dream home" a smooth process. From the start of the transaction to closing day and beyond, she has a hand-holding personal approach which her clients feel very comfortable with. Whether purchasing a first-time home, selling, relocating around the world or requiring expertise for a waterfront home, she handles it all.

The Realtor is frequently involved in a



Business: William Pitt Sotheby's International Realty

Lives: Danbury

Office: Danbury

Expertise: Single-family homes, relocation specialist

Contact: (203) 702-3917, lamaral@wpsir.com

variety of charities and community events, some of which include organizing and raising funds for a number of causes close to her heart. She donates from each of her transactions to "New Story," a nonprofit organization which builds homes for better lives.

Amaral earned No. 1 Top Producer for Units Sold and No.1 Top Producer for Dollar Volume for the Northern Fairfield County Brokerage and No. 2 Top Producer for Units Sold in the state companywide for 2016. She has earned a number of other accolades such as Diamond Award, Platinum Award, Gold Star and Five Star Award winner.