## AGENT PROFILE Deborah Durkee

## A lifelong love of real estate

eborah Durkee is not only an award-winning real estate agent, but she also serves as director of the Ridgefield Chamber of Commerce representing local businesses.

Durkee, who also served a six-year term as a director for the Ridgefield Board of Realtors and is currently on the Ridgefield Chapter of the Regional Hospice, has been recognized with a Five-Star award by CT Magazine every year since 2010.

The local agent believes her love of real estate began when she was seven. Her parents would pile their four children into the station wagon on summer nights and drive around looking at homes, neighborhoods and dream of their next move. She recalls if they were good, their evening would end with an ice cream cone.

Today, she still loves both ice cream cones and real estate.

She has always been a visually creative person and her years of studying and working as a designer in Manhattan has enabled her to combine a sense of style with effectively recognizing value, which she finds is a powerful combination to offer to her clients.

Instead of viewing a successful Realtor as the one with the most year-end sales or the most years in the business, Durkee said it is more important to possess the genuine ability to listen and understand each client's needs, to be able to identify and seek out opportunities for them no matter how long it takes, as well as be skillful, ethical and positive throughout an entire transaction and to never let them down.



**Business:** William Pitt Sotheby's International Realty

**Lives:** Ridgefield **Office:** Ridgefield

**Expertise:** Single-family residences **Contact:** (203) 417-4983 (cell)

She has maintained a full-time Connecticut real estate license since 1984, having consistently earned Gold Star status within the William Pitt Sotheby's company. She represents buyer and sellers in all areas of Northern Fairfield County from Norwalk and Fairfield to Newtown and New Fairfield.

She currently lives in Ridgefield with her husband of 37 years in the 1920s farmhouse he grew up in. She graduated from Parsons School of Design, NYC.

In her spare time, Durkee loves gardening, art, aerobic dancing and babysitting her two granddaughters as often as she can.