

AGENT PROFILE *Ed Magi*

Nearly 30 years of experience

Having been a full-time Realtor since 1989, Ed Magi has been recognized among the top producing 3 percent of agents in the country.

But he has actually been a part of the real estate industry, building and developing residential and commercial since 1978. In fact, he is responsible for more than 200 subdivisions in Fairfield County and over 100 custom single-family homes.

It's no wonder as he came into the profession working for a family-owned local custom home builder from 1978 to 1989 before going over to the family-owned real estate firm in 1989 working there full time until 1999. At that time, he joined Nicholas Fingelly, which is now part of William Pitt Sotheby's International Realty.

What sets the agent apart from others is his vast knowledge of building and developing, which come in handy when people are looking houses that need work, new construction and land development, he said, not to mention the connections and relationships he has made over his career that he shares with his clients.

Magi said the most rewarding part of his career is getting the job done, making his friends and clients happy and putting buyers and investors together.

"I believe it's one of the largest things we do besides having children," he said, adding that it is his absolute pleasure to help.

He serves all of Fairfield County, specializing in Southport, Westport, Bridgeport, Stratford and Fairfield (the latter of which he's lived since 1982).

He has three children: a 17-year-old daughter, a senior at Ludlowe High; a 19-



Business: William Pitt Sotheby's International Realty

Lives: Fairfield

Office: Fairfield

Expertise: Building and developing, single-family residences

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year-old son who plays college baseball and a 9-year-old rescue pet. Magi enjoys spending time watching both his human children play baseball/softball, as well as going to the beach and socializing with his friends and colleagues when he's not volunteering at local homeless and animal shelters.