AGENT PROFILE Tim Dailey

Lifelong Connecticut resident

ocal Realtor Tim Dailey transitioned into the real estate business a dozen years ago after selling the local business, Dailey's Flower Shoppe, he owned with his father. It was familyowned and operated for close to 55 years.

Dailey found it was an easy transition into real estate as he not only had experience in the business, but he had a familiarity of the area communities and what makes each one special.

The lifelong Connecticut resident has the utmost knowledge of local towns and all they have to offer. While his office is located On the Harbor in Southport, the agent serves the areas of Fairfield, Westport, Trumbull, Stratford and Easton.

As an agent with William Pitt Sotheby's International Realty, he relies on an old-fashioned approach to business: Be prepared, pay attention, be available and responsive and work hard. He feels those characteristics set him apart from others in the real estate business.

His best purchasing and selling skills are built around the fact that he keeps things simple and keeps a calm demeanor and presence when negotiating.

The most rewarding part of his career is when clients become friends.

Dailey resides in Fairfield where he has been an active member of the community having served as a board member of the Wakeman Boys and Girls Clubs, chairman of the Wakeman Hall of Fame Committee, chairman of the Town of Fairfield Golf Commission and president of the H. Smith Richardson Golf



Business: William Pitt Sotheby's

International Realty

Lives: Fairfield **Office:** Southport

Expertise: Single-family residences, com-

mercial real estate

Contact: (203) 209-1205

Club.

He is also a local golf championship winner, including three-time winner of the H. Smith Richardson Gold Course Championship and two-time winner of the Greater Bridgeport District Championship.

He enjoys golfing, reading and writing in his spare time. He is married with two sons.