

## AGENT PROFILE *Lisa Damp*

# A career change for the better

**A** former medical transcription worker, Lisa Damp found her calling when she joined William Pitt Sotheby's International Realty.

Damp, who worked in medical transcription for 15 years from her home, decided to look for a new career recently because her children were entering college age. Damp now is part of the two-member The Judy Mitchell Group, and she said real estate was the best decision she ever made professionally.

"I truly want to help people find their dream home," said Damp, who noted she has several advantages in her job. They include working for an international company like William Pitt to partnering with Mitchell to having lived in Fairfield for more than two decades.

William Pitt, she said, "is international and can do so much more than any other real estate company out there. Being international, it gives clients more exposure. Their homes can be viewed by anyone anywhere in the world and that makes my job easier."

Damp, who began working for William Pitt about a year ago, said she met with a client in early June who was in the process of selling a home and noted that because of the company's reach, she was able to show the client that the home was viewed more than 27,000 times last year.

"They have a web page where all of their listings are viewed. I could walk into a Sotheby's in Puerto Rico and see homes for Sotheby's anywhere," Damp said.

Damp said prospective clients will get a lot from going with The Judy Mitchell Group.



**Business:** William Pitt Sotheby's International Realty

**Lives:** Fairfield

**Works:** Stamford/Southport

**Experience:** First-time home buyers and downsizers

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"I have lived in the county for 20 years and I love working with people," she said, adding, "I have a great work ethic too."

Mitchell, she said, "brings a little more real estate and sales experience. She did sales for years prior to real estate."

Damp covers most of Fairfield County with an emphasis on Stamford, Norwalk, Fairfield, Easton and Westport.

Stamford, Damp said, "is a great commute to Manhattan. And, the new construction with Harbor Point makes the city more interesting. It's a sought after area and is popular among young people. There are also lots of restaurants and shops."

Damp enjoys camping, going out to dinner and exercising.