

AGENT PROFILE *Trey Bickers*

Familiar with family trade

Although he has only been a Realtor in Connecticut for five months, Trey Bickers knows about homes and how to appraise them by working with and watching his father, Chip.

Chip Bickers is an appraiser and has worked for the family's appraising business for 42 years in Virginia. Trey Bickers' mother, Patricia, is the office manager.

Trey Bickers worked with his father during high school, college and the summer. He was an appraiser out of college and then worked 11 years for a real estate firm in his native Virginia.

Of his father, Bickers said, "He taught me integrity and to always do what is right. He also taught me that it's not always about the bottom line, it's about the people. I learned everything I know about real estate from him. I still bounce ideas off of him."

Bickers has been with William Pitt Sotheby's in Connecticut for the past five months and has adapted well to his new state and new job.

Bickers — who moved to the Nutmeg State because of his girlfriend's job — said he picked William Pitt "because of their reputation and their global presence. They are recognizable and I thought there would be more of an opportunity with a company that is recognized around the country."

Working out of William Pitt's office in Stamford and Southport has taught him a lot, Bickers said.

"It's been a great experience," he said. "Everyone is willing and able to help each other out and that is not something you see every day, especially in a business when



Business: William Pitt Sotheby's International Realty

Lives: Fairfield

Works: Stamford, Southport

Experience: Working with buyers

Contact: (434) 989-0918, tbickers@william-pitt.com

you are competing with everyone."

Bickers primarily covers Stamford, Norwalk, Bridgeport, Fairfield, Shelton and Trumbull.

He said the one thing he likes about real estate more than his work as an appraiser is the constant contact with people. "In appraising, the relationship ends quicker. In real estate, the relationship goes on. It's more intimate in real estate and you get to work with people who are moving on with another stage of their life."

Bickers enjoys "anything baseball related" and also hiking and spending time with his girlfriend and his dog.