

AGENT PROFILE *Marie Skok*

Honesty, respect goes a long way

Marie Skok wanted to be a Realtor when she was in her late 20s and even met with a few Realtors that her parents knew to see how to go about it and ask them questions. But that inquiry stopped when she became pregnant with triplets. After the children went off to kindergarten, she decided to re-think the real estate business.

When she was going for training, she always remembered one of the trainers saying, "Real Estate is the most expensive purchase a person makes in life." Today, that sticks in Skok's mind when a client says, "Let's make an offer."

"I double check with them to make sure this is the place they want to call home," she said, adding that providing a successful transaction for her client with expertise and professionalism is among her highest tenets.

She treats every client as family, and family means the world to her. "So I treat everyone as I would like people to treat my family with honesty and respect," Skok said. "I also believe that a little humor makes every situation more relaxed and reduces anxiety."

She takes pride in always being completely honest and direct when speaking with her clients. "I have clients usually saying, "Marie will always tell it like it is," she said.

The agent's expertise is with first-time homebuyers as she feels she really understands the process. "With this knowledge I make the seller's agent comfortable presenting the offer to their clients," Skok added.



Business: William Pitt Sotheby's International Realty

Lives: Danbury

Office: Danbury

Expertise: First-time homebuyers

Contact: (203) 994-9173 (cell),
mskok@wpsir.com

"For me, there is no better feeling than helping a client make their dream (owning a home) a reality. Their faces just light up a room."

Skok, who has lived in Danbury her entire life, enjoys spending time with family, reading, the arts and taking her dogs for a walk with her husband of 28 years.

In addition to her real estate license, Skok has a bachelor's in psychology and is a certificated head teacher for early childhood education.

She has been awarded the Connecticut Five-star customer service award five years in a row.