

AGENT PROFILE *Susan Vanech*

Experienced and strategic

Local real estate agent Susan Vanech refers to herself as a “real estate strategist” as she helps others best position themselves and their properties within this dynamic Fairfield County market.

She has been buying and selling investment homes for more than 15 years in the surrounding areas including New York City, Weston, Westport and Fairfield. She earned her real estate license six years ago.

Most recently, Vanech received William Pitt Sotheby’s platinum award for volume and is now recognized as the No. 1 in most units sold in the Westport brokerage for 2016.

She has also been selected as the exclusive representative for local family company, PPG’s entire residential collection currently in various stages of development of more than a dozen luxury homes in Fairfield, Southport and Westport.

Vanech knows buying a home is most often the single largest investment a client will make. With that understanding, the Realtor approaches every transaction with weight of that importance.

She is also able to see and share the potential of a home, especially when it is not particularly obvious, and counts among her best purchasing and selling skills as knowing a sound investment and understanding how to best guide and advise both her buyers and sellers through a seamless transition.

It is most rewarding when previous clients continue their relationship with Vanech after the sale.



Business: William Pitt Sotheby’s International Realty

Lives: Fairfield

Office: Southport

Expertise: Single-family residences, marketing

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She calls Fairfield home where she lives in an historic 1780s home that she completely renovated to retain the original integrity of the home. (Not to mention, she negotiated her heart out and made the purchase almost 30 percent under asking price, she said.)

In her spare time, she demos houses with her teen-age sons. She is married and has a master’s degree in education.