

## AGENT PROFILE *Leigh Ann Lengyel*

# Focused on client retention

**B**ecause there is a family history of real estate, Leigh Ann Lengyel said she's been a real estate agent for what seems like forever.

Her real estate philosophy is centered around client response and retention, and making sure clients are serviced at the highest of her ability.

Lengyel feels what sets her apart from her peers is sense of urgency. "I treat my client as if they are my only client," she said, adding that her best purchasing and selling skill is tactful negotiating.

With more than two decades of experience in marketing and sales, the real estate agent knows how to bring a home to market that is perfectly positioned to attract the most attention and accomplish a quick sale.

She is also skilled in helping buyers narrow down their searches to find their dream homes — even when they're coming to Fairfield County from out of the area.

She finds her most rewarding part of her career has been watching her buyer clients find their new home and the smiles on the seller's face after a successful transaction. Aside from negotiating, her expertise is first-time home buyers, relocation clients and finding second homes.

From the Wilton office, the William Pitt Sotheby's International Realty agent serves the communities of Norwalk,



**Business:** William Pitt Sotheby's International Realty

**Lives:** Norwalk

**Office:** Wilton

**Expertise:** First-time home buyers, relocation, second homes

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Westport, Stamford, Wilton, Fairfield, Bridgeport, Stratford, Trumbull, Milford, Shelton, New Haven, Easton, Weston, Redding and Southport.

She personally lives in Norwalk where she enjoys participating in intramural sports and coaching little league in her spare time.

Lengyel, a second-generation Realtor in Fairfield County, is married with two sons, ages 8 months and 8 years old.