

AGENT PROFILE *Tony Coehlo*

A passion for real estate

Close to three decades ago, Tony Coehlo decided to buy an investment property and he was so impressed with his Realtor that he decided to become one himself.

Since then, he said his life has been extremely gratifying.

"The relationships I have been fortunate enough to develop, the financial knowledge I have obtained and the different experiences I have had are what has made this job so fulfilling," he said.

Today his real estate philosophy is always to stay in touch with his clients, both buyers and sellers. He feels what sets him apart from others is his work ethic; "no one works harder than I do, always seven days a week and 12 hours per day," Coehlo said.

He feels his best purchasing and selling skills are his motivation and honesty. He finds the most rewarding part of his career is meeting new people, getting to know them and remain friends and stay in contact with them.

The agent serves all of Fairfield and New Haven counties, including Trumbull where he has lived for the past 12 years.

Since he came to America, Coehlo said he was fascinated immediately and always wanted to live in Trumbull.

"I remember driving all over the streets in the springtime and just admiring the beautiful homes and their manicured grounds," he said, adding that Trumbull also has one of the highest performing public school system in the country, a low crime rate and fantastic parks and recreational areas.

"I love its historic homes neighborhoods, and, of course, I love to hang out at the Trumbull Mall."



Business: William Pitt Sotheby's International Realty

Lives: Trumbull

Office: Fairfield

Expertise: Single-family residences, investment properties

Contact: tcoelho@wpsir.com or (203) 209-1256

In his spare time, Coehlo also loves working in the garden, dancing, traveling and watching his favorite soccer games on TV. He is both married and a proud grandfather.

Coehlo was educated in Portugal and is also a high school graduate in Bridgeport. He has been one of the top real estate producers for the last 18 years.