

AGENT PROFILE *Nan Jane Keough*

A drive to succeed, help others

An authentic New Englander in character, work ethic and practice, Realtor Nan Jane Keough grew up in the Berkshires of Massachusetts.

At Butternut, she was trained and developed what has become a lifelong passion for skiing and alpine racing — and a competitive drive that keeps her going in the real estate market today.

After graduating from Saint Michael's College in Winooski, Vt., Keough selected Fairfield County as the place to live and begin a dynamic sales and marketing career with Dun and Bradstreet Companies specializing in the education market industry.

Having experienced the advantages of being associated with a global industry leader, she said she wanted no less as she moved into the real estate profession. So she chose William Pitt Sotheby's International Real Estate, where she appreciates the company's sophistication and strategic marketing.

Newtown has been Keough's beloved "home town," where she has raised her family and has been an active community participant for more than three decades. She has bought and sold residential property and been involved in family commercial property all over Fairfield County.

Keough's business philosophy is solid, believing that successfully serving the needs of clients is first and foremost about developing a customer focused professional relationship where listening skills and direct, clear communication are essential.

Her clients will attest that she celebrates the opportunity to partner with them and support them every step during what she understands to be a most sensitive and signif-



Business: William Pitt Sotheby's International Realty

Lives: Newtown

Office: Danbury

Expertise: Single-family residences, commercial real estate

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icant personal business transaction, she said.

In her free time, the agent prides herself in having hands-on involvement and connections to all of the areas she serves. She has been a member of The Winterset Ski Club, Rock Ridge Country Club, Lady River Runners, Tashua Knolls Golf Leagues and Saint Rose Church. She is a Saint Michael's College alumni representative and local recruiter.
