

AGENT PROFILE *John Foran*

Professionally persistent

John Foran has been licensed for more than 20 years and was active in a part-time capacity, having sold his first house in 1995. Four years ago, he decided to make it a full-time job — and wishes he had done it sooner, he said.

His real estate philosophy is to always be listening to find out what his clients really want. “By establishing genuine trust and comfort with your clients, they will let you know exactly what they need and want. Then help them achieve that,” Foran said. “A second philosophy is to be professionally persistent on my clients’ behalf.”

He’s also empathetic and has a sense of humor, trying to make things as fun as possible even though he and his clients are dealing with major decisions, expenses and, at times, some stress.

The William Pitt Sotheby’s International Realty agent feels his best purchasing and selling skills are how he can mediate effectively, helping clients buy and sell their home as quickly as possible and for the best terms possible.

“It’s keeping my clients’ end-goals in mind and always representing their interests in an honest, professional and positive manner,” he said.

Foran serves all of Fairfield County, mainly focusing on Westport and Fairfield, where he has lived since 1993.

In his spare time, he works as a professional voice-over and school volunteer. He also enjoys community fundraisers, basketball and sprint triathlons.

The agent is married with two children in the Fairfield schools. He has a bache-



Business: William Pitt Sotheby’s International Realty

Lives: Fairfield

Office: Southport

Expertise: Condominiums, single-family homes

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lor’s degree in political science from Boston College where he graduated magna cum laude, and a master’s in business administration from University of Connecticut.

AGENT PROFILE *Ryan Miller*

100 percent commitment

After spending 15-plus years in the customer service industry, Ryan Miller was ready for a career change that offered him more flexibility and independence that a 9-to-5 job ever could. During his job search, he reconnected with an old friend and real estate agent who suggested Miller give real estate a try.

Miller felt the knowledge and skills he learned over the years, coupled with his ability to work with all personality types, proved to be a perfect match for the real estate business.

Today, as an agent with William Pitt Sotheby’s International Realty, he believes in nothing short of 100 percent commitment, loyalty and dedication to his clients. For him, the key to a successful transaction is not based on price — rather it’s in his client’s satisfaction knowing that he or she is getting an honest and fair deal. The willingness to compromise is what will make the deal happen.

As a full-time Realtor and Accredited Buyers Representative, Miller said he has the tools and support to reach far beyond the local market for those clients who require such; however, he specializes in single-family homes, first-time home buyers, relocation and bank-owned properties in Fairfield County and throughout the state.

What he finds most rewarding is to know that he’s made a positive impact in someone’s life. “There’s great joy and satisfaction that come with knowing your clients are truly happy and satisfied with their transaction and my service. To build a lasting relationship beyond the closing



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table is a wonderful thing,” Miller said.

In his free time, the agent enjoys being in the company of friends and family, traveling, motorcycling and outdoor activities.