AGENT PROFILE Jennifer Rohr

Family history in real estate

ike many agents, Jennifer Rohr always had an interest in real estate. Her family owns a construction company that does everything from foundation rescues to marine construction. Growing up, her father would take her and her siblings to job sites and walk them through the projects.

"I loved seeing how something old or broken could be rebuilt into a beautiful home for someone," Rohr said. "The expression clients would get on their face when they saw the finished project and got to call it home was unforgettable. Now, I get to recreate that same expression for my clients by helping them find their perfect home or sell theirs so they can begin a new chapter of life."

Her background also gives Rohr a competitive advantage when previewing homes, as she is able to spot details others might miss.

Aside from a career in corporate sales, her strongest suits would have to be listening and observing, she said. They're skills she has continued to hone with her two years as a licensed agent, first in New York and then in Connecticut.

Her focus going into 2017 is getting more involved with the Hispanic community.

"Being Hispanic myself, I think it's important to help first-time home buyers understand the home-buying process and feel comfortable with their decisions," Rohr said. "If there is a language barrier, things can be further complicated and more stressful, but with my ability to speak fluent Spanish I can make these transactions move along as



Business: William Pitt Sotheby's Internation-

al Realty

Lives: South Norwalk

Office: Fairfield

Expertise: Single-family residences

Contact: (203) 914-5390, jrohr@william

pitt.com

smoothly as possible."

In her free time, Rohr loves being physically active and cooking. She has been a runner her whole life, and in the past two years has run the Fairfield and SoNo Half Marathons. This year she'd like to complete a triathlon or full marathon.

Rohr also has a shih tzu dog she said is entirely too spoiled. She holds a bachelor's degree in biology from Pace University and is a certified John Maxwell Trainer and Coach.