

REAL ESTATE NEWS

William Pitt Sotheby's welcomes Rachel Jones

Danbury — William Pitt Sotheby's International Realty announced recently that Rachel Jones, a housing expert formerly of New York City, has joined the company as a sales agent and will be based in the firm's Northern Fairfield County brokerage.

Jones has been involved in New York City real estate for the past three years. While she continues to maintain contacts in this market, occasionally returning for business, Jones has now relocated to Danbury, where she provides top-notch real estate services.

In addition to Danbury, her areas of expertise include the surrounding towns of Brookfield, Bethel, Newtown and New Fairfield. Prior to her real estate career, Jones worked as an advertising and mar-



Rachel Jones

a home — a place where they can live, work and play. At home, wonderful memories are made, and I hope to make the first good memory the home buying experience itself. Outstanding customer service is a top priority for me, as well as making all transactions as smooth as possible by educating, enlightening and providing all the necessary information needed for prospective buyers and sellers to make informed decisions.”

“Rachel comes to us with incredible knowledge,

keting professional.

“I don't just want to sell my clients a house,” said Jones. “I want to find them

understanding and passion for the business,” said Adele Unger, manager of William Pitt Sotheby's International Realty's Northern Fairfield County brokerage. “Not only does her marketing and sales background provide her with useful skills for the home buying and selling process, but she also holds tremendous experience from her time representing real estate in the city. I am thrilled to welcome Rachel to our team, and look forward to working with her in the future.”

In addition to working in real estate, Jones is a mother, wife and step-mom, and presently resides in the premier Sterling Woods community of Danbury.

As a Sterling Woods resident, Jones has the ideal opportunity to share her first-hand residential experiences with interested clients. She has begun to establish a close network of friends and colleagues, and will participate in the many existing local activities and services.