## AGENT PROFILE Debbie Pizzo Ties to the local community

Real estate agent Debbie Pizzo has always worked in sales and marketing, so it was easy to jump right into the business when she obtained her real estate in 2004.

"What I love about this career is that every day is not the same, and I get to meet wonderful people — some of them I have developed relationships with," she said.

As an agent with William Pitt Sotheby's International Realty, Pizzo always goes the extra mile with her clients. Additionally, knowing the area well helps; she was born and raised in Ridgefield and has lived throughout the area, in Newtown, Brookfield and Danbury at some point in her life.

She prides herself in keeping transactions calm by explaining and communicating with her clients.

"I think it's very important to listen to them, their ultimate goals and work together as a team," Pizzo said. "Buying or selling a home can be stressful at times, and keeping that at bay is one of my strengths."

Pizzo recognizes that the first showing of any house is on the internet, so she hires professional photographers and sometimes stagers to capture her sellers' homes the best.

Since 2000, she has lived in Brookfield where she just celebrated her 24th wedding anniversary with husband, Charles. They have two adult children; Monica who is attending the University of Maryland and Nicolas at Belmont University in Nashville.

Pizzo volunteers with Ann's Place in Danbury where she is an assistant sponsorship. The organization provides assistance to families affected by cancer.



Business: William Pitt Sotheby's International Realty Lives: Brookfield Office: Danbury Expertise: First-time home buyers, relocation, single-family residences Contact: (203) 240-8120, dpizzo @wpsir.com

She also volunteers for A Dream Come True, making dreams come true for ill children, and helped raise money for the annual Festival of Trees event.

In the last year, the agent has joined the Danbury Concert Choir as she loves the arts and feels that kids need to participate more and schools have to bring back the arts.

Pizzo, who was recently voted into CT Magazine's top 5, graduated from Quinnipiac University in 1985 with a bachelor's degree in marketing.