

REAL ESTATE NEWS

William Pitt Sotheby's completes Southport renovation, consolidating local operations

SOUTHPORT — William Pitt Sotheby's International Realty has recently completed a renovation of its Southport on the Harbor brokerage, located at 251 Main St.

The historic building has long been considered a local landmark, prominently situated on the harbor and once even serving as a film location for a major movie production.

In addition, the company announced that it will now consolidate its local operations in town to conduct business out of the newly remodeled space, closing its second Southport location at 250 Pequot Ave.

William Pitt Sotheby's International Realty began

operating from the 251 Main St. location in August 2015, when it acquired the assets of the reputable firm Nicholas H. Fingelly Real Estate.

Now the company will combine its full local sales force in the harbor-front office to work together under one roof.

"Merging our two Southport locations helps us not only to achieve greater efficiency in leadership and operations, but also provides our agents with a strong team environment that allows for more opportunity to collaborate and draw upon one another's strengths," said Paul Breunich, president and CEO of William Pitt Sotheby's International Realty. "In addition, we have been running our

two Southport offices as one, so we feel this consolidation makes perfect business sense."

The historic building at 251 Main St. has served as a real estate brokerage since it was purchased in the early 1980s by the founder of Nicholas H. Fingelly Real Estate, who spent 18 months rebuilding and restoring the original facade before opening it for business.

In fact, the name Fingelly was often associated with the preservation of traditional local architecture as purchasing, renovating while maintaining historic integrity and then reselling both residential and commercial properties was a significant part of the company's business.

Breunich stated that William Pitt Sotheby's International Realty embarked on the restoration of 251 Main St. to pay tribute to Southport's unique and rich architectural heritage, demonstrating the company's own commitment to historic preservation while ensuring that the building continues to maintain its architectural integrity for years to come.

"Our company has always been both deeply ingrained and deeply involved in the Southport community," Breunich said. "We are proud to maintain our Southport on the Harbor brokerage's premier location in town, a beautiful office space that truly befits the stature of our luxury brand."