

Julia B. Fee Sotheby's International Realty Agents and Team Members Attend NYC New Development Networking Event

Julia B. Fee Sotheby's International Realty announced that team members and agents from the firm's Larchmont and Rye brokerages recently attended a luxury new development networking event in New York City at the Bank of America tower. The event included a networking hour followed by a panel presentation of leading developers discussing current market trends and conditions in the high-end real estate sector.

Larchmont agent Lisa Sangster and Rye agents Fran Klingenstein and Loretta Rapisardi attended the event, along with Larchmont brokerage manager Carolyn Fugere and Rye brokerage

manager Pati Holmes. The attendees were able to network and forge valuable new connections in the Manhattan real estate community while showcasing to an audience of Manhattan real estate professionals two recently listed properties in Rye.

Klingenstein and Sangster represent the two new construction homes on Read Court, a private cul-de-sac located near the quaint downtown area of Rye. Both residences are crafted to the highest standards by accomplished Westchester/Greenwich builder Kenneth Lawrence Development, and boast custom-built new designs that showcase style, elegance and modern luxury. With a



distinct understanding of today's buyer in mind, the homes have been meticulously

built with functionality and ideal accommodations for both entertaining in a formal setting

and casual everyday living. A third home on this exclusive cul-de-sac is also under construction.

The event previewed a total of 23 upcoming new developments planned for Manhattan, the Hamptons, Los Angeles, Brooklyn and Westchester.

Discussion panel topics ranged from luxury real estate trends and market conditions to the current inventory of high-end homes and more. Panelists included George Filopoulos, President of Metrovest Equities and owner of Gurney's Inn and Residences; Josh Krat, Principal at Magnum Real Estate Group and 100 Avenue A de-

veloper; Angelo Cosentini, Principal and Co-Founder of OTL Enterprises, LLC; David Amirian, Founder & President of the Amirian Group and Thirteen East + West developer; and Steve Ferguson, Principal at Saddle Rock Equities and SEVEN East Village developer.

"It was wonderful to delve further into the topic of new construction homes in the luxury market," said Carolyn Fugere, who spearheaded the company's participation in the event. "It was an invaluable experience to hear about market trends and new construction first-hand from some of the area's leading developers."

St. John's Church Hosts Furniture Drive for Connecticut Refugee Families

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As the agencies sort out how they can best help refugees locally, WRTF members became impatient to do more to be part of the refugee solution now. St. John's parishioners Jmel Wilson and Wendy McFee suggested to the WRTF that St. John's host a furniture drive for refugees arriving through IRIS this summer. They had no idea what the furniture drive would yield, or exactly how the furniture they collected would be transported to New Haven, but they

