

AGENT PROFILE *Tim Dailey*

Agent keeps thing simple

Local Realtor Tim Dailey transitioned into real estate 11 years ago after selling his local business, Dailey's Flower Shoppe. It was family-owned and operated for more than 50 years.

It was an easy transition into real estate as he had a familiarity with the area's communities and what makes each one special.

Because of that, he relies on an old-fashioned approach to business: Be prepared, pay attention, be available and responsive and work hard. He feels those characteristics set him apart from others in the real estate business.

His best purchasing and selling skills are built around the fact that he keeps things simple.

"A calm demeanor and presence always works best when it comes to negotiating," Dailey said.

The most rewarding part of his career is when clients become friends.

The lifelong Connecticut resident has the utmost knowledge of local towns and all they have to offer.

While his office is located On the Harbor in Southport, the William Pitt Sotheby's Realty real estate agent serves the areas of Fairfield, Westport, Trumbull, Stratford and Easton.

Dailey resides in Fairfield where he has been an active member of the community having served as a board member of the Wakeman Boys and Girls Clubs, chairman of the Wakeman Hall of Fame Committee,



Business: William Pitt Sotheby's International Realty

Lives: Fairfield

Office: Southport

Expertise: Single-family residences, commercial real estate

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chairman of the Town of Fairfield Golf Commission and president of the H. Smith Richardson Golf Club. He is also a local golf championship winner.

It's no surprise he enjoys golfing, reading and writing in his spare time.