

AGENT PROFILE *Nan Jane Keough*

A love for skiing, real estate

An authentic New Englander in character, work ethic and practice, Realtor Nan Jane Keough grew up in the Berkshires of Massachusetts where she appreciated the cultural richness of Tanglewood, the Jacobs Pillow Dance Festival and International Shakespeare Theater at Edith Wharton's home.

At Butternut, she was trained and developed what has become a lifelong passion for skiing and alpine racing. After graduating from Saint Michael's College in Winouski, Vt. Keough selected Fairfield County as the place to live and begin a dynamic sales and marketing career with Dun and Bradstreet Companies specializing in the education market industry. Having experienced the advantages of being associated with a global industry leader, she wanted no less as she moved into real estate with William Pitt Sotheby's International Real Estate, where she appreciates the power of the Sotheby's brand, sophistication and strategic marketing breadth and depth.

Newtown has been Keough's beloved "home town" where she has raised her family and has been an active community participant for more than 30 years. She has bought and sold residential property and been involved in family commercial property all over Fairfield County.

She specializes in Newtown, Bethel, Bethlehem, Bridgewater, Brookfield, Danbury, New Fairfield, New Milford, Redding, Ridgefield, Roxbury, Southbury and Woodbury.

Some of her recent and current associations are with the Winterset Ski Club, Rock Ridge Country Club, Lady River Runners and Tashua Knolls Golf Leagues and Saint Rose Church. She is also an active Saint Michael's college alumni representative and local recruiter.

Keough's business philosophy and convictions are solid, believing that successful-



Business: William Pitt Sotheby's International Realty

Lives: Newtown

Office: Danbury

Expertise: Single-family residences, commercial real estate

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ly serving the needs of clients is first and foremost about developing a customer focused professional relationship where listening skills and direct, clear communication are essential.

Her clients will attest that she celebrates the opportunity to partner with them and support every effort and detail at each and every step during what she understands to be a most sensitive and significant personal business transaction, she said.

The agent also has extensive knowledge of the area real estate market, specific properties, unique communities and local business commerce.

She is closely connected to professional resources which can potentially provide buyers and sellers with solutions and support with respect to creative financing, mortgage, tax and building issues.