

A specialist in relocation

A Realtor for 16 years, Robert Blozio said his passion, construction background and drive give him the edge over others in his field.

"It's my honesty, my competitive nature and professionalism along with my passion, drive and proven results," said the 57-year-old Blozio, who has worked his entire real estate career at William Pitt Sotheby's.

Blosio, whose family dates back generations in Stamford, was named Top 15, numerous times, which means he was among the top 15 agents in dollar value from the thousands of William Pitt agents in the state.

Prior to being a Realtor, Blozio owned service stations for 17 years in North Stamford and Cos Cob. He also purchased properties, fixed them up and learned a lot of tricks of the trade. After selling his service stations, Blozio took a year off and then worked for a software company. Two years in, his division was laid off and it was then that he decided to do what he says drives him: working with people in helping them make what could be the biggest purchase of their lives — a house.

Blosio works with everyone, whether they are first-time home buyers or looking for new construction or multimillion-dollar properties. He is also one of 45 members of William Pitt Sotheby's "Metro Co-Broke" group. Those agents, he said, cover not just Connecticut, but also Westchester County, Manhattan, Long Island, East Hampton and northern New Jersey.

When he's working alone, Blozio's focuses on Stamford, Darien, New Canaan, Wilton and Weston.

For the past 14 years, Blozio has been a relocation specialist. To some moving into lower Fairfield County, there is both a culture change and "sticker shock," he said.

"I enjoy meeting people from all over the world," Blozio said. "Some of the people un-



Business: William Pitt Sotheby's

Lives: New Canaan

Works: Stamford and New Canaan

Expertise: Everything from rentals to multi-million dollars sales

Contact: (203) 249-7164, rblosio@william-pitt.com

derstand the pricing in lower Fairfield County and some do not. They might come from down south where they can buy a 3,000-square-foot property for \$250,000. Here, depending on the town, a 3,000-square-foot property can go for at least \$650,000. We take them through the whole process and I might have to re-educate them as we go; educate them on pricing and what they get for their money and what they have to sacrifice to get into certain towns."

While he has done sales in the \$7 million range, Blozio said all his clients are treated the same. "Whether it's a big deal or a small deal, I give everyone the same respect and time."

In his spare time, Blozio enjoys golf and is a member of the board of directors of the Shorehaven Golf Club in Norwalk.