

AGENT PROFILE *Kareen Kanaga*

Patiently guiding home buyers

After teaching school for many years, Kareen Kanaga's real estate agent when she bought a house suggested Kanaga consider entering the profession. That was 32 years ago.

A lot has changed since then, such as switching from handwriting status changes and filing them in loose-leaf books to everything being entered by computer keyboard and stored electronically.

Today, Kanaga believes what sets her apart from other real estate agents is her past profession. Those many years as a teacher made her patient and gave her an understanding that a client needs guidance through the process. That is why she counts among her best purchasing and selling skills being a very good listener and self-proclaimed hand holder.

The most rewarding part of Kanaga's career is when a client lights up after her team finds the right home for them.

As an agent for William Pitt Sotheby's International Realty, the Realtor serves the communities of Westport, Weston, Southport, Fairfield and Easton. She knows these areas well because she grew up, attended schools and has lived in Fairfield County most of her life.

She was Miss Jenny Lind of the Barnum Festival in 1958, which led to a recording contract with Roulette Records.

"In those days, there was a parade with incredible floats," she said, adding that it was a huge thrill for a teenager.

In her spare time, Kanaga enjoys making jewelry. She also recalls fondly her



Business: William Pitt Sotheby's International Realty

Lives: Weston

Office: Southport

Expertise: Single-family residences

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years of teaching English as a second language under a Title 1 program throughout Fairfield County and to students of all ages and nationalities. In the end, she said, she felt she learned as much from them as they did from her.