

AGENT PROFILE *Cliff Smith*

Chasing off-the-field dreams

During his last year in college, Cliff Smith founded DC Sports, an international sports agency specializing in representing professional athletes in the NBA, WNBA, PGA, Olympics and International basketball in Europe and Asia. He would negotiate the contracts between his clients and their teams, as well as endorsement contracts providing him a wonderful foundation for his next career. Though this was a dream job and very rewarding, Smith had always had a passion for real estate investing.

A close family member of his had been a Realtor for the past 10 years and he had always admired what he did and the success he was experiencing. So three years ago, Smith thought it would be a great time for a career change and get into real estate where his true passion was.

“Along with flipping houses, I now thoroughly enjoy helping others find their dream home and watch the excitement on their faces from getting an accepted offer all the way to handing them the keys at the end!” he said.

His philosophy on real estate and being a Realtor is simple: He wants his clients to be happy. If it's a seller, he wants them to get the most money for their property that the market will bear and in the shortest amount of time. If it's a buyer, he wants them to get the best deal on their new home. He recognizes this will be one of the most important transactions they will face in their lifetime and knows they have worked very hard to be able to afford their dream home.

As an agent with William Pitt Sotheby's



Business: William Pitt Sotheby's International Realty

Lives: Fairfield

Office: Southport

Expertise: Buying, selling, investment properties, new construction, foreclosures

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International Realty, he serves the communities of Westport, Southport, Fairfield, Easton, Weston and Norwalk.

He also serves on the Board of Assessments and Appeals in Fairfield, and enjoys playing golf, tennis and taking his 1-year-old son, Camden, to the park. He is married to his wife, Amber.

Smith graduated pre-law from Western Carolina University in North Carolina with a degree in business administration and law.