

AGENT PROFILE *Kristie Perry*

Agent understands emotion

Once her children were in school full time, Kristie Perry wanted something where she could be available for them while still working and feeling fulfilled. So, she decided to become a real estate agent and was licensed in 2003.

What sets her apart from others is her empathy. She understands the emotions involved in buying and selling, and listens to her client's needs, wants and frustrations while working hard to achieve a sale within the budget they have to work with, she said.

Perry is also extremely hands on and has a great network of vendors, priding herself on being there for clients throughout the whole process — from the first day to closing and even including the move.

She enjoys seeing each family's excitement over their new homes or selling their current home and is happy being a part of their journey.

"My clients happiness makes me strive to do my best," she said.

The William Raveis Realtor serves Danbury, Bethel, Newtown, New Milford and Brookfield where she personally resides. In fact, she has lived in the Brookfield community her entire life, thus bringing to the real estate table an extensive knowledge of the area and its surrounding towns.

When she's not working in the real estate business, she enjoys crafting, do-it-yourself projects and entertaining family and



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friends. She has also been involved in the Dream Come True organization, a nonprofit that grants dreams to seriously, chronically and terminally ill children.

Perry is married to her husband, Andrew, has two children, Kelsie and Michael.

She is a 2014 and 2015 Five-Star Professional, an award based on client satisfaction.
