## AGENT PROFILE Virginia (Ginny) Fingelly Continuing the family business

A fter the birth of her first daughter in 1986, Virginia (Ginny) Fingelly left the financial industry to take up real estate. She was as auditor with Price Waterhouse in New York City and worked in accounting positions in several major corporations in Greenwich before she decided to become a Realtor with her father's company, Nicholas H. Fingelly Real Estate.

"Having time and the opportunity to raise your children and to work in your own hometown is a wonderful experience," Fingelly said of the last three decades.

At the time of her father's passing in 1992, she became president of the family real estate business and served in that role until the firm was recently acquired by William Pitt Sotheby's International Realty.

What sets her apart is her total determination and a conscientious desire to satisfy her clients' requirements in the listing and/or purchase of a home. To do this, she maintains constant and continuous awareness of the current market activity in order to aid in the process of negotiation.

"It is truly rewarding to fulfill the real estate needs of the new generations of existing clients," she said. "It is also thrilling to be able to bring new families to a town that you know is really special."

Her real estate expertise extends throughout Fairfield County, but she specializes in the towns of Fairfield, Southport, Westport and Easton.

She personally lives in the Greenfield



Business: William Pitt Sotheby's International Realty

Lives: Fairfield

Office: Southport

Expertise: Single-family residences

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Hill section of Fairfield, in the same neighborhood where she was raised.

In her spare time, Fingelly loves spending time visiting three daughters and two granddaughters in New York City and two in London. It's no wonder she enjoys traveling with her husband and family.