

## AGENT PROFILE *Mary Foley*

# Seeing the changing landscape

**A**s a Realtor for 30 years in the greater Danbury area, William Pitt Sotheby's agent Mary Foley has come to know the neighborhoods in every area, from farmland to Candlewood Lake properties to large subdivisions. She has seen these areas change over the years and watched people come and go.

Her knowledge of zoning regulations and building requirements, as well as Candlewood Lake's special properties is limitless and important to both home buyers and sellers. From contact to closing, Foley is always available to assist clients through every step, issue or problem that might arise whether positive or negative.

Her experience with first-time home buyers, empty nesters, relocation transferees, investors and water lovers has fulfilled every niche.

At one time, the Realtor owned her own real estate office and learned what it was like to be an entrepreneur. The experience was helpful in communicating with leaders of the communities she served, corporations and directors of all kinds.

In fact, Foley took a hiatus from selling homes to assist the mayor at the time. It ended up being an exceptional experience, she said, and added even more to her knowledge of real estate when she ultimately returned to her first love.

She has also worked a few years in education and computer management, thus expanding her horizon and allowing her to relate to different people.

"Even though I have had several careers, real estate keeps pulling me back (where)



**Business:** William Pitt Sotheby's International Realty

**Lives:** Danbury

**Office:** Danbury

**Expertise:** Zoning regulations, building requirements, first-time homebuyers, relocation, investors

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the grass is always greener on my side," she said.

The most important asset she has taken from real estate is the friendship and respect that she receives daily from her clients. Many have become old friends and have helped increase her business tenfold.

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