

AGENT PROFILE *Jonathan Hall*

Whatever it takes to close deals

Jonathan Hall was seeking a career where he could make a real difference in people's lives and saw the opportunity for someone like him to enter the real estate field with the following skills: smart, organized, tech savvy, a passion for customer service and the ability to make that difference in people's lives. His knowledge of the area, ability to manage and guide real estate transactions, technology and ability to connect with clients were added qualities.

Today, as an agent for William Pitt Sotheby's International Realty, he conducts his business with a "whatever it takes" philosophy, whether that means meeting clients late at night to place an offer, meeting professionals early in the morning, hand delivering documentation or making multiple trips to city hall.

"I am always working and learning in order to best service my clients," he said.

He also has experience with high-quality photography and preparing homes for the market. After going through transactions with clients, they are consistently impressed with his service and have recommended him to their family members, friends and colleagues, according to Hall.

He has shown clients homes from Fairfield to Sherman and as far east as Middlebury. However, much of his business is done in the immediate area of Danbury, New Fairfield and Bethel. Most of his clients are first-time home buyers and sellers who often require much hand holding from the first consultation to the closing and beyond, Hall said.

He has handled the sale and leasing for properties for out of town owners and also service clients that are looking find a property to rent. He doesn't back down when transactions become difficult or out of



Business: William Pitt Sotheby's International Realty

Lives: Danbury

Office: Danbury

Expertise: First-time homebuyers, sellers

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hand.

Hall, who was born and raised in Danbury where he currently lives, enjoys spending time outside either on the water or in the woods, as well as music and movies.

He graduated through the Danbury school system in 2002, followed by a bachelor of arts degree at York College of Pennsylvania in 2006.

His awards in the real estate industry include monthly top producer awards, bronze star awards for annual sales performance based on closed units, most valuable team member and six consecutive years of Connecticut Magazine Five Star Real Estate Agent Award for customer service.