

AGENT PROFILE *Janet Jorgensen*

Teaching after career change

Janet Jorgensen is a former New York public school teacher who also worked in wealth management as a private banking officer at Manufacturers Hanover Trust. That experience helped her hone her ability to identify clients' business objectives. When she married and moved to North Stamford, Jorgensen raised a family and then chose real estate as a third career when she re-entered the workforce in 2003. It seemed a good fit for her communication skills and financial acumen.

"Identifying my clients' real estate preferences and applying my market knowledge to deliver the best possible outcome in a timely and effective manner is at the heart of my business philosophy," said Jorgensen, who is now a resident of New Canaan. "I love working with clients, helping people achieve their lifestyle goals. I'm committed to my clients. My clients can call me any time of night or day. It's my nature."

Jorgensen, who is consistently a top performer in her firm, covers all aspects of real estate in Stamford and New Canaan and her clients range from sellers of multi-million dollar houses to buyers of studio condos. "I love the unique needs and requirements of each," she said.

Jorgensen has devoted much of her time to community initiatives including serving on a five-person executive board for Chestnut Hill Park in Stamford. "It's a jewel in North Stamford," she said. She has also volunteered for Meals on Wheels, St. Aloysius Church and New Covenant Center soup kitchen in Stamford.

"That volunteerism has given me an understanding of the community. Both



Business: William Pitt Sotheby's International Realty

Works: Stamford

Lives: New Canaan

Expertise: Extensive background in banking and private wealth management, teaching, market expertise, fundraising and volunteering in the greater New Canaan and Stamford communities

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(banking and volunteerism) have served me well in real estate," she said.

Jorgensen is married to a retired IBM executive and is "the proud mother of two beautiful daughters," one of whom is a journalist in NYC and the other is in college on a pre-med track.

When she isn't working or volunteering Jorgensen engages in personal hobbies. "I so love going to museums, I love outdoor activities and I am an avid reader. I love going for walks and going to New York for museums and shows."

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