

Walter Block's first career was in the women's handbag business where he gained a range of skills related to retail, retail management, sales, manufacturing, importing and inventory control.

The combination of the Sept. 11 tragedy and overpowering Asian economic markets forced the company he worked for to close but Block wasn't ready to retire. "I will never retire," he said.

He decided to put his primary talent of sales to use in a real estate career. Block said he doesn't work for the paycheck, but rather for the pleasure he derives from his work.

"I love being with people, and I love helping young people just starting out. I'm able to hold their hand through the process," Block said.

He has also enjoyed the role of mentor to new real estate agents. His dedication and business philosophy of always putting his client's needs first has garnered Block a number of awards and a ranking as a top producer in the local market.

After becoming a Realtor 15 years ago, Block quickly rose to the top 10 percent of the entire sales force for his previous company. In his second year as a Realtor, he was in the top 2 percent and in the following year, he found himself in the top 1 percent. That designation "brings a level of satisfaction in a job well done. I've always lived under the impression that anything worth doing is worth doing well," Block said.

Block has lived in Stamford for 43 years and has a very broad knowledge of Stamford and surrounding Fairfield County



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ford and surrounding Fairfield County markets, especially in North Stamford.

"I could not have been happier than I am living here." He said he lives only 10 minutes from Stamford's vibrant downtown and this is the city in which he raised his children. "I'm a lucky fella," he said.

Block has been married for 47 years. He has a bachelor's degree in history from the University of Connecticut and enjoys reading histories, particularly about 20th century Europe.

He enjoys running and spending time with his family, including his grown children and grandchildren.