

AGENT PROFILE *Judy Mitchell*

Passion for beautiful homes

Judy Mitchell brings 20 years and a wealth of varied skills to her role as a Realtor. Her background includes national experience in marketing and sales representing television programming for CBS, Warner Brothers and Disney. Mitchell said she applies the same model to her work in the real estate profession. Then again, it's not really work when someone enjoys what they do as much as Mitchell does.

"I have a love of beautiful homes. I have always had this great love of homes. ... It's a natural fit for me," she said.

Mitchell, a native New Englander, has more than 20 years experience as a residential real estate investor and has achieved great success with a variety of properties in multiple states. She is dedicated to helping her clients leverage their home investments to realize their dreams and maximize their financial success.

As the founder and host of the Harbor Point Home Buyers Event Series, Mitchell reaches a large and powerful consumer group in a format that provides valuable information on subjects related to various aspects of home buying and selling.

Mitchell is well-known for her innovative and distinctive marketing strategies, which include showcasing homes at her Home Buyers Event Series, creating targeted and engaging social media strategies, developing agent-to-agent connections and building local business partnerships that increase awareness and sell homes.

Mitchell lives in two locations at both ends of Connecticut – Stamford and Groton Long Point. As a Realtor, she also covers both geographic areas including the communities of



Business: William Pitt Sotheby's International Realty

Office: Stamford

Lives: Stamford and Groton Point

Expertise: Marketing and sales, use of social media, waterfront properties

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Stamford, New Canaan and Darien in Fairfield County and Mystic, Northington and Groton Long Point in New London County.

Whether a client is buying or selling, Mitchell listens to their needs and then employs her knowledge of the current real estate inventory in Fairfield County and the Connecticut shoreline to match extraordinary homes with extraordinary people.

Even her leisure time involves real estate. "When I do get a second I like to look at houses from my boat. I cruise up and down the coast searching out waterfront properties," Mitchell said.