

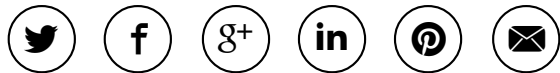


Friday, August 14, 2015



William Pitt and Julia B. Fee Sotheby's International Realty Announces Lance Pendleton as Director of Education and Training

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Pendleton brings 15 years of corporate employee trainer experience including positions at Apple, Guess and Home Depot

STAMFORD, CONN. (PRWEB) AUGUST 13, 2015

William Pitt and Julia B. Fee Sotheby's International Realty

announced today that Lance Pendleton has joined the company as Director of Education and Training.

Pendleton brings 15 years of experience as an educator of corporate employees, business development coach and speaker, with training roles at three Fortune 500 companies including Apple, Guess and Home Depot. The most recent of these positions was held with Apple, where Pendleton taught core sales skills and key marketing strategies while creating employee development programs, all focusing on driving business by drawing upon the latest technology.



Pendleton's approach as a trainer involves providing consistent and comprehensive training that incorporates a company's mission with its employees' needs. He focuses on experiential learning, the psychology of leadership, negotiations, sales skills, organizational development and peak performance for business growth. His comprehensive programs integrate communication skills with real-life situations to help sales professionals take full advantage of the link between business success and interpersonal relationships. With a history in adult education, he can also effectively teach current applications of technology and social media across all generations.

"Lance is a second-generation real estate professional who has achieved a successful track record in fostering a talented and highly effective sales force," said Paul Breunich, President and CEO of William Pitt and Julia B. Fee Sotheby's International Realty. "He brings to his new position with our firm a truly impressive background that will make him a tremendous asset to the team. I am excited to work with him."

Pendleton dedicates much of his free time to philanthropic endeavors, serving as an advocate and speaker for the Plantrician Project, a non-profit organization that helps provide whole food, plant-based nutrition education to physicians. As a graduate of the Institute of Integrative Nutrition and Rouxbe Culinary School, he is a board-certified holistic health advisor and professional plant-based chef.

Lance Pendleton can be reached via phone at (203) 644-1477 or email at [lpendleton\(at\)williampitt\(dot\)com](mailto:lpendleton@williampitt.com).

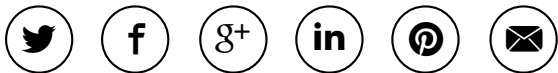
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About William Pitt and Julia B. Fee Sotheby's International Realty

Founded in 1949, William Pitt and Julia B. Fee Sotheby's International Realty manages a \$3.3-billion-plus portfolio with more than 1,000 sales associates in 26 brokerages spanning Connecticut, Massachusetts, and Westchester County, New York. William Pitt and Julia B. Fee Sotheby's International Realty is the largest Sotheby's International Realty(R) affiliate globally and the 28th-largest real estate company by sales volume in the United States. A full-service real estate firm headquartered in Stamford, Connecticut, William Pitt and Julia B. Fee Sotheby's International Realty provides ancillary services including commercial services through its affiliation with Building and Land Technology, a second-generation development company based in Stamford, Connecticut; William Pitt Insurance Services; and an award-winning global relocation division. For more information, visit the website at williampitt.com.

Sotheby's International Realty's worldwide network includes approximately 17,000 sales associates located in approximately 800 offices throughout 61 countries and territories.

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