

William Pitt, Julia B. Fee Sotheby's Intl. Realty Hires Education Director

by Jim Barg Real Estate 7 hours ago



Lance Pendleton Photo Credit: *Contributed*

STAMFORD, Conn. – William Pitt and Julia B. Fee Sotheby's International Realty in Stamford announced the hiring of Lance Pendleton as the company's director of education and training. Pendleton has 15 years of experience working in the corporate sector as a business development coach and speaker, having previously worked at Apple, Guess and Home Depot.

"Lance is a second-generation real estate professional who has achieved a successful track record in fostering a talented and highly effective sales force," Paul Breunich, president and chief executive officer for William Pitt and Julia B. Fee Sotheby's International Realty said in a statement.

His skill set comes from experiential training, which takes a psychological approach to teaching employees leadership, negotiation, sales and organizational skills.

Pendleton's previous job was at Apple, where he helped employees maximize their skills by navigating through the real-life situations working at a Fortune 500 company will present.

He can be reached by phone at (203)-644-1477 or email at lpendleton@williampitt.com.

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