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Business Briefs

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New agent team

William Pitt Sotheby's International Realty announced that Southport agents Chris Titus, Carolyn Sullivan-Brodsky and Cliff Smith will now work together as an agent team serving buyers and sellers in Fairfield, Southport and surrounding communities, and will be known as the TSS Realty Group. The new team brings a top-producing track record, with Titus having achieved the ranking of No. 1 agent by dollar volume for the company's Southport brokerage in 2014.

The TSS Realty Group will market itself with the tagline "The Power of Three," demonstrating to prospective clients the additional benefits they will receive by drawing upon the abilities of three experienced real estate professionals rather than just one.

"Each of these talented sales associates offers a unique set of strengths that, when joined together, will make for an unbeatable force in our market area," said Brad Kimmelman, William Pitt Sotheby's International Realty's Southport brokerage manager. "Chris has a reputation for patience, understanding and loyalty, as well as expertise in relocation, all of which have made him one of the most sought-after agents in Fairfield County. Carolyn brings key connections established in her prior careers, which will serve the team well as they work to connect buyers and sellers. Cliff's experience as a real estate investor has instilled in him a passion for delivering the best possible service as clients deal with what is potentially the greatest transaction of their lives."

In addition to being the company's top producing agent locally, Chris Titus is also the recipient of William Pitt Sotheby's International Realty's coveted Gold Award for outstanding performance in the industry. Over the course of his 10 years of experience in the real estate industry, the first of which earned him the distinction of being named "Rookie of the Year," Titus has achieved a total sales volume in excess of \$75 million.

Cliff Smith's interest in real estate was sparked by his experience as a real estate investor, a role that has developed in him a deep understanding of all the complexities involved in the buying and selling process. His approach is to deliver the same high level of service for properties at all price points to achieve the best offer in the most timely manner, while tapping into all of the resources provided by the Sotheby's International Realty brand.

Carolyn Sullivan-Brodsky comes to the real estate industry with previous experience as a model and in garment sales, managing showrooms and later territories nationwide as she worked closely with Tommy Hilfiger and

Jhane Barnes. More recently, she served as the office manager for a prominent Westport plastic surgeon. She brings deep-seated relationships with an affluent clientele from all of her previous professional endeavors and has a strong compassion towards helping people.

Management Skills Workshop

Richard Lewine of RSL Consulting Group will lead a workshop on management skills Tuesday, July 7, from 6-8 p.m. in the Westport Library's McManus Room. Registration is suggested at scorenorwalk.org for the program, which is co-sponsored with Fairfield County SCORE.

Participants will learn tools to motivate managers, how to devise a plan for project management and how to create a system to measure results and facilitate performance reviews. Topics covered will include: [Continued...](#)

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