



Home | [Subscribe](#) | [E-Edition](#) | [Marketplace](#) | [Visit Vermont](#) | [Print Edition](#) | [Sign up for Email Alerts](#) | [Advertise](#) | [Help](#)

Search



[News](#) | [Sports](#) | [Schools](#) | [Obituaries](#) | [Opinion](#) | [Around Town](#) | [Real Estate](#) | [Classifieds](#) | [Arts & Leisure](#) | [Special Sections](#)

Realtor earns short sale and foreclosure certification

By [New Canaan Advertiser](#) on May 5, 2015 in [Latest Local News New Canaan CT](#), [New Canaan, CT Local Business News, News](#) · 0 Comments

About author



New Canaan Advertiser



Fatou Niang of William Pitt Sotheby's International Realty's New Canaan brokerage has earned the nationally recognized Short Sales and Foreclosure Resource certification designated for those who want to help both buyers and sellers navigate these complicated transactions, as demand for professional expertise with distressed sales grows.

According to a recent NAR survey, nearly one-third of all existing homes sold recently were either short sales or foreclosures. For many real estate professionals, short sales and foreclosures are the new "traditional"

transaction. Realtors who have earned the SFR certification know how to help sellers maneuver the complexities of short sales as well as help buyers pursue short sale and foreclosure opportunities.

"The short sale or foreclosure process is a complicated one for the seller and the buyer. It is a long process, and despite all efforts to improve on that, there are certain periods of time that cannot be shortened for legal reasons, which lenders and/or banks must respect," said Niang. "It is key for me to help my clients, understand their urgency and educate them on all their options when facing or foreseeing a hardship that could result in a short sale or foreclosure."

To learn more about the SFR certification, visit [RealtorsFR.org](#).

More info: Fatou Niang at 212-961-7428 or via email at fniang@wpsir.com.

Tags: [Fatou Niang](#), [new canaan](#), [real estate](#), [William Pitt Sotheby's](#)

Previous Post
[Spirit of New Canaan honors corporate sponsors](#)

Next Post
[Gasp! Fairfield County air called state's most polluted](#)

DAVID HARVEY
FINE JEWELERS SINCE 1914

Spring ANNIVERSARY SALE

20-50% off your favorite fine brands + click to receive a \$25 gift card!

JEWELRY

THRU MAY 31ST IN DARIEN & NORWALK

FIRST CHURCH OF CHRIST, SCIENTIST

WE WELCOME YOU AT OUT SUNDAY AND WEDNESDAY SERVICES, SUNDAY SCHOOL AND READING ROOM

49 PARK STREET NEW CANAAN, CONNECTICUT
CHRISTIANSCIENCECHURCHNEWCANAAAN.ORG

Click here for this week's e-edition. Subscription required.

Subscribe to the **Hersam Acorn Radio** podcasts!

Now on iTunes!

Listen to your favorite shows when it's convenient for you.

It's like DVR for the radio.

Hersam Acorn **hanRadio**

By participating in the comments section of this site you are agreeing to our [Privacy Policy and User Agreement](#)

0 Comments **NCAvertiser**

Login ▾

Recommend Share

Sort by Oldest ▾



Start the discussion...

Be the first to comment.

ALSO ON NCADVERTISER

WHAT'S THIS?

Future of movie theater public discussion tonight

1 comment • 12 days ago

bostonbornandbred — Let's hope there is a strong element of fiscal sanity dominating the meeting and the ...

Kudlow to GOP here: To win White House, stress issues & stop ...

1 comment • 11 days ago

Dodd Flea — Frantz once told the Stamford RTC that he could win his district running as a Republican or a ...

Letter: Town will violate its own noise ordinance

1 comment • 10 days ago

WillGill — Most if not all noise ordinances are effective between say the hours of 12-6 AM. All ...

Town designer bucking the less-color trend

1 comment • 14 days ago

Al So — Great wood furnishings out of Greenwich - www.RecreatedWood.com

Subscribe Add Disqus to your site Privacy

Call us today for a free quote or click here to submit online.



205 Spring Hill Road, Trumbull, CT
203.261.2548

Newspapers • Publications • Shoppers • Catalogs • Magazines • Directories
Coupon Books • Free Standing Inserts • Advertising Supplements
College Course Catalogs • Business and Financial Periodicals

Peace of Mind. Learn more about our services.

Plantation Shutters
203-846-0008
www.theshuttercompanyct.com

Subscribe to the HAN Radio podcasts!
Listen to the shows when it's convenient for you.
Now available on iTunes.

NEWS RSS

SPORTS RSS

Help Make Their Dreams a Reality

We can help! Start saving for college today.

[Become a Member](#) ▶

It's free to join!



Hersam Acorn News Sites

Amity Observer | Bridgeport News | Darien Times
Easton Courier | Fairfield Sun | Greenwich Post
Lewisboro Ledger | Milford Mirror | Monroe Courier
New Canaan Advertiser | Redding Pilot | Ridgfield Press
Shelton Herald | Stratford Star | Trumbull Times
Valley Gazette | Weston Forum | Wilton Bulletin

E-Edition
Subscriptions
The Home Monthly
Advertise
Classifieds
Article Reprints
Print Archives
User Agreement &
Privacy Policy

Follow us on Twitter
Like us on Facebook
New Canaan
Answerbook
100 Things to Do
Open House Gallery
New Canaan
Advertiser
Submissions
Contact Us

© Hersam Acorn. All rights reserved. The New Canaan Advertiser, 42 Vitti Street New Canaan, CT 06840