Home | Subscribe | E-Edition

Marketplace | Visit Vermont | Print Edition | Sign up for Email Alerts | Advertise | Help

Search







News

Sports

Schools

Obituaries

Opinion **Around Town** **Real Estate**

Classifieds

Arts & Leisure

Special Sections

Realtor earns short sale and foreclosure certification

By New Canaan Advertiser on May 5, 2015 in Latest Local News New Canaan CT, New Canaan, CT Local Business News News 0 Comments

About author



New Canaan Advertiser



Fatou Niang of William Pitt Sotheby's International Realty's New Canaan brokerage has earned the nationally recognized Short Sales and Foreclosure Resource certification designated for those who want to help both buyers and sellers navigate these complicated transactions, as demand for professional expertise with distressed sales grows.

According to a recent NAR survey, nearly one-third of all existing homes sold recently were either short sales or foreclosures. For many real estate professionals, short sales and foreclosures are the new "traditional"

transaction. Realtors who have earned the SFR certification know how to help sellers maneuver the complexities of short sales as well as help buyers pursue short sale and foreclosure opportunities.

"The short sale or foreclosure process is a complicated one for the seller and the buyer. It is a long process, and despite all efforts to improve on that, there are certain periods of time that cannot be shortened for legal reasons, which lenders and/or banks must respect," said Niang. "It is key for me to help my clients, understand their urgency and educate them on all their options when facing or foreseeing a hardship that could result in a short sale or foreclosure."

To learn more about the SFR certification, visit RealtorsFR.org.

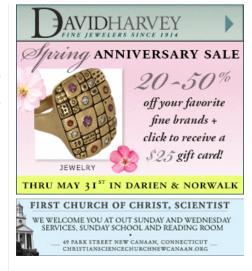
More info: Fatou Niang at 212-961-7428 or via email at fniang@wpsir.com.

Tags: Fatou Niang, new canaan, real estate, William Pitt Sotheby's

Previous Post **Spirit of New Canaan honors** corporate sponsors

Next Post Gasp! Fairfield County air called state's most polluted

By participating in the comments section of this site you are agreeing to our Privacy Policy and User Agreement









Be the first to comment.

ALSO ON NCADVERTISER

discussion tonight

1 comment • 12 days ago

Future of movie theater public

Kudlow to GOP here: To win White House, stress issues & stop ...

1 comment • 11 days ago

Avat bostonbornandbred — Let's hope there is a strong element of fiscal sanity

Avai Dodd Flea - Frantz once told the Stamford RTC that he could win his district running as a Republican or a ...

WHAT'S THIS?

Letter: Town will violate its own noise ordinance

dominating the meeting and the ...

1 comment • 10 days ago

Avat WillGill - Most if not all noise ordinances are effective between say the hours of 12-6 AM. All ...

Town designer bucking the less-color trend

1 comment • 14 days ago

Avat Al So - Great wood furnishings out of Greenwich - www.RecreatedWood.com



Add Disqus to your site



Call us today for a free quote or click here to submit online.



205 Spring Hill Road, Trumbull, CT 203.261.2548

spapers · Publications · Shoppers · Catalogs · Magazines · Directories Coupon Books · Free Standing Inserts · Advertising Supplements College Course Catalogs · Business and Financial Periodicals











Hersam Acorn News Sites

Amity Observer | Bridgeport News | Darien Times
Easton Courier | Fairfield Sun | Greenwich Post
Lewisboro Ledger | Milford Mirror | Monroe Courier
New Canaan Advertiser | Redding Pilot | Ridgefield Press
Shelton Herald | Stratford Star | Trumbull Times
Valley Gazette | Weston Forum | Wilton Bulletin

E-Edition Subscriptions The Home Monthly Advertise Classifieds Article Reprints Print Archives User Agreement & Privacy Policy

Follow us on Twitter Like us on Facebook New Canaan Answerbook 100 Things to Do Open House Gallery New Canaan Advertiser Submissions Contact Us

© Hersam Acorn. All rights reserved. The New Canaan Advertiser, 42 Vitti Street New Canaan, CT 06840