

Ridgefield Real Estate Agent Earns National Designation

by Robert Berczuk Real Estate 4 hours ago



Gigi Bazarian, of William Pitt Sotheby's International Realty's Ridgefield brokerage, Photo Credit: *Contributed*

RIDGEFIELD, Conn. — Gigi Bazarian, of William Pitt Sotheby's International Realty's Ridgefield brokerage, has earned the nationally recognized Accredited Buyer's Representation designation by the Real Estate Buyer's Agent Council of The National Association of Realtors.

The certification is designed for sales associates looking to elevate their skills and knowledge, gaining a competitive edge to build buyer representation in the industry. To receive this certification, real estate professionals are required to successfully complete a comprehensive course on buyer representation, as well as an elective course focusing on this specialty. Additional documentation verifying professional experience is required.

"Successfully completing this course allowed me to bring my business to a whole new level," Bazarian said. "The designation provides me with true insight as to what buyers want, allowing me to make the most efficient transactions possible when it comes to finding the perfect home.

"I always try to focus on catering to my clients' needs, and receiving the Accredited Buyer's Representation designation brings me that much closer to representing my buyers to the best of my ability. This insight can also benefit my sellers, allowing me to prepare and market their property to attract serious buyers in a timely manner."

Bazarian is a top-producing sales agent for the Ridgefield community and a recent recipient of the firm's Silver Award for her high sales performance in the Ridgefield brokerage for 2014.

She lives in Ridgefield with her husband and three children.

Founded in 1949, William Pitt and Julia B. Fee Sotheby's International Realty manages a \$3.3-billion-plus portfolio with more than 1,000 sales associates in 26 brokerages spanning Connecticut, Massachusetts, and Westchester County, N.Y.

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