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Julia B. Fee Sotheby's International Realty Welcomes Cindy Goodstein-Frazier

Agent brings finance background on Wall Street to the firm's Larchmont brokerage

By MEGAN MONTEMARANO (Open Post) (/users/megan-montemarano39ea16983fd901fa920c5f2c52f56138141c1fff1c22d8a04c5fec138fbc5c4)
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Larchmont, N.Y. (April 17, 2015) — Julia B. Fee Sotheby's International Realty (<http://www.juliabfee.com/eng>) today announced that Cindy Goodstein-Frazier, a saleswoman in New York City with a former career on Wall Street, has joined the company and will b

firm's Larchmont brokerage.

Goodstein has been a real estate agent since 2012, previously working for Corcoran & Co. Real Estate in Manhattan. She has been involved in various deals ranging from new construction to older houses to apartments and townhouses, specializing in the markets of Larchmont, Mamaroneck, Rye and New Rochelle, as well as Manhattan.

Prior to her career in real estate, Goodstein worked on Wall Street in the financial services industry for nearly two decades. During most of her tenure there, Goodstein was a bond trader and also sold financial products, marketing and providing advice for several hedge funds. She worked at firms including JP Morgan, Goldman Sachs, Deutsche Bank, Cantor Fitzgerald, Citigroup Global and Decagon Advisors. In part because of this background, Goodstein brings significant experience in relationship management, investing, marketing, strategy development and deal negotiating to her real estate practice.

"Cindy continually makes sure to cater to her clients' needs and requests," said Fugere, a partner at Julia B. Fee Sotheby's International Realty's Larchmont brokerage. "She knows that buying and selling can be a complicated process, and uses her demonstrated work ethic, patience and previous real estate experiences to successfully offer the smoothest transactions possible. I'm excited to have her join the team, and know that the firm will greatly benefit from her many areas of expertise."

"Helping my clients to achieve their dream home is my ultimate goal," said Goodstein. "Drawing on my experience in finance on Wall Street, I know the importance of relative value and effective negotiation. Now fully invested in my real estate career, I try to leverage the skills from my past to greatly benefit all future homeowners who come my way."

Goodstein has an MBA from the Wharton School of the University of Pennsylvania, and a master's in urban studies from Brown University. She currently resides in the Orienta area of Mamaroneck with her husband and three children. In her spare time, Goodstein can often be found running in the neighborhoods of Larchmont, Mamaroneck and Rye and visiting local parks and recreational areas with her children.

About William Pitt and Julia B. Fee Sotheby's International Realty

Founded in 1949, William Pitt and Julia B. Fee Sotheby's International Realty manages a diverse real estate plus portfolio with more than 1,000 sales associates in 26 brokerages spanning Connecticut, Massachusetts, and Westchester County, New York. William Pitt Sotheby's International Realty combined with partner firm Julia B. Fee Sotheby's International Realty, is the largest Sotheby's International Realty(R) affiliate globally and the 28th-largest real estate company by sales volume in the United States. A full-service real estate firm headquartered in Stamford, Connecticut, William Pitt and Julia B. Fee Sotheby's International Realty provides ancillary services including mortgage services through its affiliation with Building and Land Technology, a second-generation

development company based in Stamford, Connecticut; William Pitt Insurance Service award-winning global relocation division. For more information, visit the website at w (<http://williampitt.com/>).

Sotheby's International Realty's worldwide network includes more than 16,570 sales ; located in 760 offices throughout 60 countries and territories.

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