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By Westfair Online

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Three join Julia B. Fee

Julia B. Fee Sotheby's International Realty has announced that Maria Carlino, Beth Hargraves, and Bernadette Haley have left Houlihan Lawrence to join its firm. They will work together as the HCH agent team, the first to operate out of the company's new Irvington brokerage, which will open in late April and will primarily serve Westchester County's river towns. While waiting for the opening the HCH team will work out of the company's Bronxville office.

Hargraves had consistently ranked as Houlihan Lawrence's No.1 agent in single-family home sales in the river towns and achieved more than \$130 million in sales volume since joining that firm in 2005. Her success has been recognized with numerous awards over the years, including the Westchester County Board of Realtors' Rookie of the Year award in 2005 as well as her former firm's Diamond, Platinum, Gold and Emerald awards. Hargraves has been an Irvington resident for 25 years.

Also an Irvington resident, Carlino has been a consistent top producer and brings several years of market knowledge and real estate expertise in the river towns area. Prior to her real estate career, Carlino owned her own information technology consulting firm, where she acquired skills in negotiating contracts that still serve her well with clients today.

Haley's results-driven energy and analytical slant originate from her previous 30-year career in magazine publishing, in which she served as the first-ever female publisher of America's largest monthly magazine, Reader's Digest, as well as launch publisher of Rodale's Organic Style and Hearst magazine's Quick & Simple. Haley has lived in Westchester County for more than 25 years.